# Shopping habits 2022



### Products per purchase

Overall, the number of items per receipt has decreased by 2%. In the health and beauty industry, men aged 18-25 and 65+ (where the number usually increases) bought fewer items per purchase.

### Abandoned cart click rate

The click rates for emails sent to re-engage shoppers increased by 3% across all ages and genders, except for women aged 46-65.



### **Purchase frequency**

The purchase frequency has increased across all industries, meaning people shop more often these days. The highest increase of 16% is in the DIY and home improvement category.





## Average receipt value

The average receipt value has decreased by a total of 4%. The only increase is among men aged 18-25 in the health and beauty category.

# **Click rate**

Email click rates have decreased across all ages, genders, and industries.



**Return rate** 

Some industries drive more returns than others. The DIY and home improvement category have the highest return rate of 20%, while electronics has an average rate of 11%.





